

Supplemental Consolidated Financial Materials

1. Financial summary

	Billions of yen					
	3Q FY2019 (Oct.-Dec.)	9 months FY2019 (Apr.-Dec.)	[Forecast] FY2019	3Q FY2018 (Oct.-Dec.)	9 months FY2018 (Apr.-Dec.)	FY2018
Net sales	205.1	611.7	915.0	202.8	622.3	914.9
Operating income	5.7	16.8	50.0	6.0	24.5	60.0
Ordinary income	6.9	17.7	51.6	7.0	26.5	63.5
Net income attributable to owners of parent	4.3	10.3	33.0	3.8	16.4	40.3

2. Number of consolidated subsidiaries

	3Q FY2019 (Oct.-Dec.)	9 months FY2019 (Apr.-Dec.)	[Forecast] FY2019	3Q FY2018 (Oct.-Dec.)	9 months FY2018 (Apr.-Dec.)	FY2018
Number of consolidated subsidiaries	73	73	73	72	72	72
Japan	23	23	23	23	23	23
Overseas	50	50	50	49	49	49
Number of equity-method associates	4	4	4	5	5	4

3. Net income per share

	Yen					
	3Q FY2019 (Oct.-Dec.)	9 months FY2019 (Apr.-Dec.)	[Forecast] FY2019	3Q FY2018 (Oct.-Dec.)	9 months FY2018 (Apr.-Dec.)	FY2018
Net income per share(*)	30.15	72.00	231.02	26.81	114.57	281.89

(*) Fuji Electric conducted an 1-for-5 common stock consolidation effective October 1, 2018.

Net income per share is calculated assuming that the share consolidation was executed at the beginning of the previous consolidated fiscal year.

4. Average exchange rates (Yen)

	Yen					
	3Q FY2019 (Oct.-Dec.)	9 months FY2019 (Apr.-Dec.)	[Forecast] FY2019	3Q FY2018 (Oct.-Dec.)	9 months FY2018 (Apr.-Dec.)	FY2018
US\$	108.76	108.67	107.75	112.90	111.14	110.91
EURO	120.32	121.05	121.54	128.78	129.49	128.41
RMB	15.45	15.60	15.70	16.32	16.61	16.54

5. Net sales by reporting segment

	Billions of yen					
	3Q FY2019 (Oct.-Dec.)	9 months FY2019 (Apr.-Dec.)	[Forecast] FY2019	3Q FY2018 (Oct.-Dec.)	9 months FY2018 (Apr.-Dec.)	FY2018
Power Electronics Systems Energy	48.2	146.3	217.0	49.9	143.7	224.1
Power Electronics Systems Industry	65.7	204.4	337.0	70.7	212.8	322.5
Electronic Devices	36.8	102.6	136.0	32.1	103.8	137.3
Food and Beverage Distribution	23.0	77.7	112.0	25.4	81.7	113.6
Power Generation	27.7	69.6	116.0	21.9	71.1	107.0
Others	15.0	45.7	60.0	15.6	45.9	62.2
Subtotal	216.4	646.2	978.0	215.7	659.1	966.8
Elimination	(11.3)	(34.5)	(63.0)	(12.9)	(36.8)	(51.9)
Total	205.1	611.7	915.0	202.8	622.3	914.9

6. Operating income by reporting segment

	Billions of yen					
	3Q FY2019 (Oct.-Dec.)	9 months FY2019 (Apr.-Dec.)	[Forecast] FY2019	3Q FY2018 (Oct.-Dec.)	9 months FY2018 (Apr.-Dec.)	FY2018
Power Electronics Systems Energy	1.1	4.7	13.8	2.9	7.9	16.8
Power Electronics Systems Industry	1.8	1.1	19.4	2.4	4.4	19.4
Electronic Devices	2.9	8.9	11.6	3.1	11.7	15.6
Food and Beverage Distribution	0.2	3.1	5.8	0.5	3.2	5.8
Power Generation	0.3	1.1	4.3	-2.3	-0.5	4.8
Others	0.6	1.7	2.4	0.6	1.8	2.8
Subtotal	6.9	20.7	57.3	7.3	28.4	65.1
Elimination	(1.2)	(3.9)	(7.3)	(1.3)	(3.9)	(5.2)
Total	5.7	16.8	50.0	6.0	24.5	60.0

7. Net overseas sales

	Billions of yen					
	3Q FY2019 (Oct.-Dec.)	9 months FY2019 (Apr.-Dec.)	[Forecast] FY2019	3Q FY2018 (Oct.-Dec.)	9 months FY2018 (Apr.-Dec.)	FY2018
Asia (except for China)	33.7	89.5	-	28.4	86.0	121.7
China	17.8	50.5	-	18.2	59.8	78.4
Europe	5.4	14.2	-	3.8	12.1	16.5
America	3.6	9.9	-	3.0	10.4	15.8
Total	60.5	164.0	-	53.4	168.3	232.4

8. R&D expenditures

	Billions of yen					
	3Q FY2019 (Oct.-Dec.)	9 months FY2019 (Apr.-Dec.)	[Forecast] FY2019	3Q FY2018 (Oct.-Dec.)	9 months FY2018 (Apr.-Dec.)	FY2018
Power Electronics Systems Energy	1.8	5.1	-	1.9	3.9	5.6
Power Electronics Systems Industry	2.3	6.6	-	2.5	7.2	9.3
Electronic Devices	2.8	8.2	-	2.8	8.5	11.1
Food and Beverage Distribution	1.0	3.2	-	1.1	3.2	4.4
Power Generation	0.7	2.1	-	0.7	2.1	3.3
Others	0.0	0.1	-	0.0	0.0	0.1
Total	8.6	25.3	-	9.1	24.9	33.7
Ratio to net sales (%)	4.2%	4.1%	-	4.5%	4.0%	3.7%

9. Plant and equipment investment (including leases)

	Billions of yen					
	3Q FY2019 (Oct.-Dec.)	9 months FY2019 (Apr.-Dec.)	[Forecast] FY2019	3Q FY2018 (Oct.-Dec.)	9 months FY2018 (Apr.-Dec.)	FY2018
Power Electronics Systems Energy	2.0	5.0	-	1.3	3.3	6.5
Power Electronics Systems Industry	1.1	2.9	-	0.5	2.7	4.3
Electronic Devices	10.7	25.4	-	9.3	17.6	28.1
Food and Beverage Distribution	0.5	1.2	-	0.6	1.3	2.3
Power Generation	0.2	0.5	-	0.2	0.5	1.1
Others	0.1	0.5	-	0.2	0.9	1.0
Total	14.6	35.5	-	12.1	26.3	43.3
(Leases)	9.9	23.2	-	4.9	10.9	20.6

Note: Leases are included in total plant and equipment investment.

10. Depreciation, Leases paid

	Billions of yen					
	3Q FY2019 (Oct.-Dec.)	9 months FY2019 (Apr.-Dec.)	[Forecast] FY2019	3Q FY2018 (Oct.-Dec.)	9 months FY2018 (Apr.-Dec.)	FY2018
Power Electronics Systems Energy	1.3	3.8	-	1.3	3.7	5.0
Power Electronics Systems Industry	1.1	3.1	-	1.1	3.2	4.3
Electronic Devices	4.1	11.0	-	3.4	10.1	13.5
Food and Beverage Distribution	0.6	1.6	-	0.6	1.7	2.3
Power Generation	0.3	0.9	-	0.3	0.9	1.2
Others	0.3	0.8	-	0.3	0.8	1.1
Total	7.7	21.1	-	7.0	20.5	27.5
(Leases)	0.3	0.8	-	0.3	0.8	1.0

11. Number of employees

	Billions of yen					
	3Q FY2019 (Oct.-Dec.)	9 months FY2019 (Apr.-Dec.)	[Forecast] FY2019	3Q FY2018 (Oct.-Dec.)	9 months FY2018 (Apr.-Dec.)	FY2018
Power Electronics Systems Energy	6,671	6,671	-	6,637	6,637	6,574
Power Electronics Systems Industry	9,212	9,212	-	8,402	8,402	8,329
Electronic Devices	6,667	6,667	-	6,838	6,838	6,782
Food and Beverage Distribution	2,380	2,380	-	2,569	2,569	2,522
Power Generation	1,230	1,230	-	1,309	1,309	1,295
Others	1,982	1,982	-	1,927	1,927	1,914
Total	28,142	28,142	-	27,682	27,682	27,416
Japan	17,754	17,754	-	17,780	17,780	17,647
Overseas	10,388	10,388	-	9,902	9,902	9,769