

Supplemental Consolidated Financial Materials**1. Financial summary**

	Billions of yen		
	FY2018	FY2019 [Forecast]	FY2017
Net sales	914.9	930.0	893.5
Operating income	60.0	62.0	56.0
Ordinary income	63.5	63.6	56.0
Net income attributable to owners of parent	40.3	40.4	37.8

2. Number of consolidated subsidiaries

	Billions of yen		
	FY2018	FY2019 [Forecast]	FY2017
Number of consolidated subsidiaries	72	72	70
Japan	23	23	23
Overseas	49	49	47
Number of equity-method associates	4	4	5

3. Net income per share

	Yen		
	FY2018	FY2019 [Forecast]	FY2017
Net income per share (*)	281.89	282.82	264.34

(*)Fuji Electric has conducted an one for fifth common stock consolidation effective October 1, 2018.

Net income per share is calculated assuming that the share consolidation was executed at the beginning of the previous consolidated fiscal year.

4. Average exchange rates (Yen)

	Yen		
	FY2018	FY2019 [Forecast]	FY2017
US\$	110.91	105.00	110.85
EURO	128.41	123.00	129.70
RMB	16.54	16.00	16.75

5. Net sales by reporting segment

	Billions of yen	
	FY2018	FY2017
Power Electronics Systems - Energy Solutions	224.8	217.6
Power Electronics Systems - Industry Solutions	321.9	321.0
Power and New Energy	107.0	96.9
Electronic Devices	137.3	126.9
Food and Beverage Distribution	113.6	117.8
Others	62.2	60.4
Subtotal	966.9	940.5
Elimination	(52.0)	(47.1)
Total	914.9	893.5

	Billions of yen		
	FY2018	FY2019 [Forecast]	FY2017
Power Electronics Systems Energy	224.1	220.0	-
Power Electronics Systems Industry	322.5	332.0	-
Power Generation	107.0	116.0	-
Electronic Devices	137.3	150.3	-
Food and Beverage Distribution	113.6	113.6	-
Others	62.2	60.0	-
Subtotal	966.8	991.9	-
Elimination	(51.9)	(61.9)	-
Total	914.9	930.0	-

6. Operating income by reporting segment

	Billions of yen	
	FY2018	FY2017
Power Electronics Systems - Energy Solutions	16.9	14.0
Power Electronics Systems - Industry Solutions	19.4	18.9
Power and New Energy	4.8	5.5
Electronic Devices	15.6	13.7
Food and Beverage Distribution	5.8	6.2
Others	2.8	2.9
Subtotal	65.1	61.3
Elimination	(5.2)	(5.3)
Total	60.0	56.0

	Billions of yen		
	FY2018	FY2019 [Forecast]	FY2017
Power Electronics Systems Energy	16.8	16.8	-
Power Electronics Systems Industry	19.4	21.9	-
Power Generation	4.8	4.3	-
Electronic Devices	15.6	17.5	-
Food and Beverage Distribution	5.8	6.6	-
Others	2.8	2.2	-
Subtotal	65.1	69.4	-
Elimination	(5.2)	(7.4)	-
Total	60.0	62.0	-

7. Net overseas sales

	Billions of yen	
	FY2018	FY2017
Asia (except for China)	121.7	110.9
China	78.4	75.0
Europe	16.5	17.6
America	15.8	15.2
Total	232.4	218.7

8. R&D expenditures

	Billions of yen	
	FY2018	FY2017
Power Electronics Systems - Energy Solutions	5.6	7.6
Power Electronics Systems - Industry Solutions	9.3	9.4
Power and New Energy	3.3	3.5
Electronic Devices	11.1	10.4
Food and Beverage Distribution	4.4	4.5
Others	0.1	0.2
Total	33.7	35.6
Ratio to net sales (%)	3.7%	4.0%

	Billions of yen		
	FY2018	FY2019 [Forecast]	FY2017
Power Electronics Systems Energy	5.6	7.6	-
Power Electronics Systems Industry	9.3	9.7	-
Power Generation	3.3	3.5	-
Electronic Devices	11.1	11.8	-
Food and Beverage Distribution	4.4	4.5	-
Others	0.1	0.1	-
Total	33.7	37.2	-
Ratio to net sales (%)	3.7%	4.0%	-

9. Plant and equipment investment (including leases)

	Billions of yen	
	FY2018	FY2017
Power Electronics Systems - Energy Solutions	6.5	4.8
Power Electronics Systems - Industry Solutions	4.3	2.8
Power and New Energy	1.1	1.5
Electronic Devices	28.1	11.1
Food and Beverage Distribution	2.3	4.8
Others	1.0	1.5
Total	43.3	26.5
(Leases)	20.6	13.1

Note: Leases are included in total plant and equipment investment.

	Billions of yen		
	FY2018	FY2019 [Forecast]	FY2017
Power Electronics Systems Energy	6.5	9.1	-
Power Electronics Systems Industry	4.3	6.1	-
Power Generation	1.1	1.1	-
Electronic Devices	28.1	34.1	-
Food and Beverage Distribution	2.3	2.6	-
Others	1.0	0.6	-
Total	43.3	53.7	-
(Leases)	20.6	32.5	-

Note: Leases are included in total plant and equipment investment.

10. Depreciation, Leases paid

	Billions of yen	
	FY2018	FY2017
Power Electronics Systems - Energy Solutions	5.0	4.9
Power Electronics Systems - Industry Solutions	4.3	4.2
Power and New Energy	1.2	1.2
Electronic Devices	13.5	13.1
Food and Beverage Distribution	2.3	2.0
Others	1.1	1.2
Total	27.5	26.6
(Leases)	1.0	1.1

	Billions of yen		
	FY2018	FY2019 [Forecast]	FY2017
Power Electronics Systems Energy	5.0	5.5	-
Power Electronics Systems Industry	4.3	4.9	-
Power Generation	1.2	1.2	-
Electronic Devices	13.5	17.2	-
Food and Beverage Distribution	2.3	2.3	-
Others	1.1	0.9	-
Total	27.5	32.1	-
(Leases)	1.0	1.5	-

11. Number of employees

	FY2018	FY2017
Power Electronics Systems - Energy Solutions	6,591	6,473
Power Electronics Systems - Industry Solutions	8,312	8,185
Power and New Energy	1,295	1,340
Electronic Devices	6,782	6,506
Food and Beverage Distribution	2,522	2,574
Others	1,914	1,931
Total	27,416	27,009
Japan	17,647	17,704
Overseas	9,769	9,305

	FY2018	FY2019 [Forecast]	FY2017
Power Electronics Systems Energy	6,574	6,801	-
Power Electronics Systems Industry	8,329	8,579	-
Power Generation	1,295	1,240	-
Electronic Devices	6,782	6,830	-
Food and Beverage Distribution	2,522	2,478	-
Others	1,914	2,012	-
Total	27,416	27,940	-
Japan	17,647	17,854	-
Overseas	9,769	10,086	-