Supplemental Consolidated Financial Materials

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Net sales Operating income Ordinary income Ordinary income Net income attributable to owners of parent 893.5 900.0 837.8 Operating income Ordinary income Net income attributable to owners of parent 56.0 60.0 46.3 Net income attributable to owners of parent 37.8 39.5 41.0 2. Number of consolidated subsidiaries Japan Overseas Over	1. Financial summary	Billions of yen			
Operating income Ordinary income Net income attributable to owners of parent 56.0 30.0 37.8 58.5 39.5 44.7 40.0 41.0 EV2017 (Fy2018 [Forecast] FY2016 [Fore		FY2017	FY2018	FY2016	
Ordinary income Net income attributable to owners of parent 56.0 (a) (a) (b) (a) (a) (a) (a) (a) (a) (a) (a) (a) (a					
Net income attributable to owners of parent 37.8 39.5 41.0					
Number of consolidated subsidiaries					
Fy2017	Net income attributable to owners of parent	37.8	39.5	41.0	
Number of consolidated subsidiaries FY 2017 [Forecast] FY 2018 Japan Overseas Ove	2. Number of consolidated subsidiaries		EN/2010		
Number of consolidated subsidiaries 70 72 68 1 1 1 1 1 1 1 1 1		FY2017		FY2016	
Overseas Number of equity-method associates 47 49 45 3. Net income per share Yen FY2017 FY2018 [Forecast] FY2016 Net income per share Yen Yen FY2017 FY2018 [Forecast] FY2016 Luss [Forecast] FY2016 FY2017 FY2018 [Forecast] FY2016 S. Net sales by reporting segment Billions of yen FY2017 FY2016 FY2017 FY2016 Power Electronics Systems - Energy Solutions 224.1 218.7 Power And New Energy 96.9 93.8 Electronic Devices 126.9 118.5 FOOd and Beverage Distribution 117.8 109.6 Others Billions of yen FY2017 FY2018 FY2016	Number of consolidated subsidiaries	70		68	
Number of equity-method associates 5 5 5 5 5 5 5 5 5	•				
Net income per share Fy2017					
Net income per share Fy2017 Fy2016 Fy2017 Fy2018 Fy2016 Fy2017 Fy2018 Fy2016 USS 110.85 105.00 108.38 EURO Billions of yen FY2017 FY2016 Power Electronics Systems - Energy Solutions 224.1 218.7 Power Electronics Systems - Industry Solutions 315.9 286.0 Power Electronic Devices 126.9 118.5 Food and Beverage Distribution 117.8 109.6 Others 60.4 5.91 Subtotal 941.9 885.7 Elimination 4(48.4) 4(48.0) FY2018 Fy2018 Fy2018 Fy2016 Fy2018 Fy2016 Fy2018 Fy2016 Fy2018 <td>Number of equity-method associates</td> <td>5</td> <td>5</td> <td>5</td>	Number of equity-method associates	5	5	5	
Net income per share FY2017 FY2018 [Forecast] FY2016 4. Average exchange rates (Yen) Yen USS EURO 110.85 105.00 108.38 EURO 110.85 105.00 108.38 EURO 129.70 FY2016 118.79 5. Net sales by reporting segment Billions of yen FY2016 FY2017 FY2016 Power Electronics Systems - Energy Solutions Power and New Energy 96.9 93.8 FY2016 FY2016 FY2017 FY2016 FY2016 FY2016 FY2017 FY2018 FY2017 FY2018 FY2016 FY2017 FY2018 </td <td>3. Net income per share</td> <td></td> <td>Van</td> <td></td>	3. Net income per share		Van		
Net income per share 52.87 55.30 57.36 4. Average exchange rates (Yen) Yen FY2017 FY2018 [Forecast] FY2016 USS EURO Billions of yen FY2016 FY2017 FY2016 Power Electronics Systems - Energy Solutions 224.1 218.7 Power Electronics Systems - Industry Solutions 224.1 218.7 Power and New Energy 96.9 93.8 Electronic Devices 126.9 118.5 Food and Beverage Distribution 117.8 109.6 Others 60.4 59.1 Subtotal 941.9 885.7 Elimination (48.4) (48.0) FY2017 FY2018 FY2018 FY2018 FY2018 FY2018 FY2018 FY2018 <th colspan<="" td=""><td></td><td>FY2017</td><td>FY2018</td><td>FY2016</td></th>	<td></td> <td>FY2017</td> <td>FY2018</td> <td>FY2016</td>		FY2017	FY2018	FY2016
FY2017	Net income per share	52.87		57.36	
FY2017	4. Average exchange rates (Yen)				
Section Py2017 Forecast Fy2016					
US\$ 110.85 105.00 108.38 129.70 125.00 118.79 125.00 118.79		FY2017		FY2016	
EURO 129.70 125.00 118.79 5. Net sales by reporting segment Billions of yen FY2017 FY2016 Power Electronics Systems - Energy Solutions 224.1 218.7 Power Electronics Systems - Industry Solutions 315.9 286.0 Power and New Energy 96.9 93.8 Electronic Devices 126.9 118.5 Food and Beverage Distribution 117.8 109.6 Others 60.4 59.1 Subtotal 941.9 885.7 Elimination (48.4) (48.0) Total 893.5 837.8 Power Electronics Systems - Energy Solutions 217.6 224.4 - Power Electronics Systems - Industry Solutions 321.0 322.0 - Power and New Energy 96.9 102.0 - Electronic Devices 126.9 133.0 - Food and Beverage Distribution 117.8 116.0 -	US\$	110.85		108.38	
Power Electronics Systems - Energy Solutions 224.1 218.7	•				
Power Electronics Systems - Energy Solutions 224.1 218.7	5. Net sales by reporting segment				
Power Electronics Systems - Energy Solutions 224.1 218.7 Power Electronics Systems - Industry Solutions 315.9 286.0 Power and New Energy 96.9 93.8 Electronic Devices 126.9 118.5 Food and Beverage Distribution 117.8 109.6 Others 60.4 59.1 Subtotal 941.9 885.7 Elimination (48.4) (48.0) Total 893.5 837.8 FY2017 FY2018 [Forecast] FY2016 Power Electronics Systems - Energy Solutions 217.6 224.4 - Power Electronics Systems - Industry Solutions 321.0 322.0 - Power and New Energy 96.9 102.0 - Electronic Devices 126.9 133.0 - Food and Beverage Distribution 117.8 116.0 - Others 60.4 59.1 - Subtotal 940.5 956.5 - Elimination (47.1) (56.5) - <		Billions of yen			
Power Electronics Systems - Industry Solutions 315.9 286.0 Power and New Energy 96.9 93.8 Electronic Devices 126.9 118.5 Food and Beverage Distribution 117.8 109.6 Others 60.4 59.1 Subtotal 941.9 885.7 Elimination (48.4) (48.0) Total 893.5 837.8 FY2018 [Forecast] FY2016 Power Electronics Systems - Energy Solutions 217.6 224.4 - Power Electronics Systems - Industry Solutions 321.0 322.0 - Power and New Energy 96.9 102.0 - Electronic Devices 126.9 133.0 - Food and Beverage Distribution 117.8 116.0 - Others 60.4 59.1 - Subtotal 940.5 956.5 - Elimination (47.1) (56.5) -		FY2017	FY2016		
Power and New Energy		224.1	218.7		
Electronic Devices 126.9 118.5 Food and Beverage Distribution 117.8 109.6 Others 60.4 59.1 Subtotal 941.9 885.7 Elimination (48.4) (48.0) Total 893.5 837.8 Elimination FY2017 FY2018 FY2018 FY2016 FY2017 Forecast Forecast FY2018 FOWER Electronics Systems - Energy Solutions 321.0 322.0 - Fower and New Energy 96.9 102.0 - Food and Beverage Distribution 117.8 116.0 - Others 60.4 59.1 - Subtotal 940.5 956.5 - Elimination (47.1) (56.5) - Elimination (47.1) (56.5) - Elimination (47.1) (56.5) - Elimination 117.8 116.0 - Food and Beverage Distribution 117.8 - Food and Beverage Distribution 117.8 - Food	Power Electronics Systems - Industry Solutions	315.9	286.0		
Food and Beverage Distribution 117.8 109.6 Others 60.4 59.1 Subtotal 941.9 885.7 Elimination (48.4) (48.0) Total 893.5 837.8 Billions of yen FY2018 [Forecast] FY2018 Power Electronics Systems - Energy Solutions 217.6 224.4 - Power Electronics Systems - Industry Solutions 321.0 322.0 - Power and New Energy 96.9 102.0 - Electronic Devices 126.9 133.0 - Food and Beverage Distribution 117.8 116.0 - Others 60.4 59.1 - Subtotal 940.5 956.5 - Elimination (47.1) (56.5) -	Power and New Energy				
Others 60.4 59.1 Subtotal 941.9 885.7 Elimination (48.4) (48.0) Total 893.5 837.8 Billions of yen FY2018 [Forecast] FY2018 Forecast] FY2016 Power Electronics Systems - Energy Solutions 217.6 224.4 - Power and New Energy 96.9 102.0 - Electronic Devices 126.9 133.0 - Food and Beverage Distribution 117.8 116.0 - Others 60.4 59.1 - Subtotal 940.5 956.5 - Elimination (47.1) (56.5) -					
Subtotal 941.9 885.7 Elimination (48.4) (48.0) Total Billions of yen FY2018 [Forecast] FY2016 Power Electronics Systems - Energy Solutions 217.6 224.4 - Power Electronics Systems - Industry Solutions 321.0 322.0 - Power and New Energy 96.9 102.0 - Electronic Devices 126.9 133.0 - Food and Beverage Distribution 117.8 116.0 - Others 60.4 59.1 - Subtotal 940.5 956.5 - Elimination (47.1) (56.5) -					
Elimination (48.4) (48.0) Total Billions of yen FY2018 [Forecast] FY2016 Power Electronics Systems - Energy Solutions 217.6 224.4 - Power and New Energy 96.9 102.0 - Electronic Devices 126.9 133.0 - Food and Beverage Distribution 117.8 116.0 - Others 60.4 59.1 - Subtotal 940.5 956.5 - Elimination (47.1) (56.5) -					
Total 893.5 837.8 Billions of yen FY2018 [FOrecast] FY2016 Power Electronics Systems - Energy Solutions 217.6 224.4 - Power and New Energy 96.9 102.0 - Power and New Energy 96.9 102.0 - Electronic Devices 126.9 133.0 - Food and Beverage Distribution 117.8 116.0 - Others 60.4 59.1 - Subtotal 940.5 956.5 - Elimination (47.1) (56.5) -					
Billions of yen FY2017 FY2018 [Forecast] FY2016 Power Electronics Systems - Energy Solutions 217.6 224.4 - Power Electronics Systems - Industry Solutions 321.0 322.0 - Power and New Energy 96.9 102.0 - Electronic Devices 126.9 133.0 - Food and Beverage Distribution 117.8 116.0 - Others 60.4 59.1 - Subtotal 940.5 956.5 - Elimination (47.1) (56.5) -		` /			
FY2017 FY2018 [Forecast] FY2016 Power Electronics Systems - Energy Solutions 217.6 224.4 - Power Electronics Systems - Industry Solutions 321.0 322.0 - Power and New Energy 96.9 102.0 - Electronic Devices 126.9 133.0 - Food and Beverage Distribution 117.8 116.0 - Others 60.4 59.1 - Subtotal 940.5 956.5 - Elimination (47.1) (56.5) -	Total	693.3	637.6		
Power Electronics Systems - Energy Solutions 217.6 224.4 - Power Electronics Systems - Industry Solutions 321.0 322.0 - Power and New Energy 96.9 102.0 - Electronic Devices 126.9 133.0 - Food and Beverage Distribution 117.8 116.0 - Others 60.4 59.1 - Subtotal 940.5 956.5 - Elimination (47.1) (56.5) -					
Power Electronics Systems - Industry Solutions 321.0 322.0 - Power and New Energy 96.9 102.0 - Electronic Devices 126.9 133.0 - Food and Beverage Distribution 117.8 116.0 - Others 60.4 59.1 - Subtotal 940.5 956.5 - Elimination (47.1) (56.5) -		FY2017		FY2016	
Power and New Energy 96.9 102.0 - Electronic Devices 126.9 133.0 - Food and Beverage Distribution 117.8 116.0 - Others 60.4 59.1 - Subtotal 940.5 956.5 - Elimination (47.1) (56.5) -	Power Electronics Systems - Energy Solutions	217.6		_	
Electronic Devices 126.9 133.0 - Food and Beverage Distribution 117.8 116.0 - Others 60.4 59.1 - Subtotal 940.5 956.5 - Elimination (47.1) (56.5) -	Power Electronics Systems - Industry Solutions	321.0	322.0	-	
Food and Beverage Distribution 117.8 116.0 - Others 60.4 59.1 - Subtotal 940.5 956.5 - Elimination (47.1) (56.5) -	Power and New Energy	96.9	102.0	-	
Others 60.4 59.1 - Subtotal 940.5 956.5 - Elimination (47.1) (56.5) -	Electronic Devices	126.9	133.0	-	
Subtotal 940.5 956.5 - Elimination (47.1) (56.5) -	Food and Beverage Distribution	117.8	116.0	-	
Elimination (47.1) (56.5) -	Others	60.4	59.1	-	
	Subtotal	940.5	956.5		
Total 893.5 900.0 -	Elimination	(47.1)	(56.5)	-	
	Total	893.5	900.0		

6. Operating income by reporting segment	D'II'	C	
	Billions	<u> </u>	
	FY2017	FY2016	
Power Electronics Systems - Energy Solutions	14.7	13.7	
Power Electronics Systems - Industry Solutions	18.3	13.9	
Power and New Energy	5.5	7.5	
Electronic Devices	13.7	8.0	
Food and Beverage Distribution	6.2	6.0	
Others	2.9	2.1	
Subtotal	61.3	51.3	
Elimination	(5.3)	(6.6)	
Total	56.0	44.7	
		Billions of yen	
	FY2017	FY2018 [Forecast]	FY2016
Power Electronics Systems - Energy Solutions	14.0	16.4	_
Power Electronics Systems - Industry Solutions	18.9	19.2	_
Power and New Energy	5.5	6.5	_
Electronic Devices	13.7	15.2	_
Food and Beverage Distribution	6.2	6.5	_
Others	2.9	2.2	_
Subtotal	61.3	66.1	_
Elimination	(5.3)	(7.6)	_
Total	56.0	58.5	-
7. Net overseas sales		Billions of yen	
		FY2018	
	FY2017	[Forecast]	FY2016
Asia (except for China)	110.9	117.5	106.1
China	75.0	86.3	67.5
Europe	17.6	16.7	16.6
America	15.2	15.8	14.8
Total	218.7	236.3	205.0
8. R&D expenditures			
o. K&D expenditures	Billions of yen		
	FY2017	FY2016	
Power Electronics Systems - Energy Solutions	8.1	8.0	
Power Electronics Systems - Industry Solutions	9.0	8.6	
Power and New Energy	3.5	3.2	
Electronic Devices	10.4	10.5	
Food and Beverage Distribution	4.5	4.6	
Others	0.2	0.0	
Total	35.6	34.9	
Ratio to net sales (%)	4.0%	4.2%	
		Billions of yen	
	EV2017	FY2018	EV2016
	FY2017	[Forecast]	FY2016
Power Electronics Systems - Energy Solutions	7.6	6.4	-
Power Electronics Systems - Industry Solutions	9.4	9.8	-
Power and New Energy	3.5	3.4	-
Electronic Devices	10.4	11.1	-
Food and Beverage Distribution	4.5	4.4	-
Others	0.2	0.1	-
Total	35.6	35.2	
Ratio to net sales (%)	4.0%	3.9%	-

9. Plant and equipment investment (including leases)

,	Billions of yen		
	FY2017	FY2016	
Power Electronics Systems - Energy Solutions	4.9	6.0	
Power Electronics Systems - Industry Solutions	2.7	6.3	
Power and New Energy	1.5	1.2	
Electronic Devices	11.1	8.9	
Food and Beverage Distribution	4.8	3.7	
Others	1.5	1.1	
Total	26.5	27.1	
(Leases)	13.1	11.0	

Note: Leases are included in total plant and equipment investment.

	Billions of yen		
	FY2017	FY2018 [Forecast]	FY2016
Power Electronics Systems - Energy Solutions	4.8	6.7	-
Power Electronics Systems - Industry Solutions	2.8	5.7	-
Power and New Energy	1.5	1.1	-
Electronic Devices	11.1	33.2	-
Food and Beverage Distribution	4.8	2.8	-
Others	1.5	0.9	
Total	26.5	50.6	-
(Leases)	13.1	28.6	_

Note: Leases are included in total plant and equipment investment.

10. Depreciation, Leases paid

	Billions of yen		
	FY2017	FY2016	
Power Electronics Systems - Energy Solutions	5.1	4.9	
Power Electronics Systems - Industry Solutions	4.1	4.0	
Power and New Energy	1.2	1.1	
Electronic Devices	13.1	12.7	
Food and Beverage Distribution	2.0	2.1	
Others	1.2	1.2	
Total	26.6	25.9	
(Leases)	1.1	1.1	

	Billions of yen		
	FY2017	FY2018 [Forecast]	FY2016
Power Electronics Systems - Energy Solutions	4.9	5.5	-
Power Electronics Systems - Industry Solutions	4.2	4.7	-
Power and New Energy	1.2	1.3	-
Electronic Devices	13.1	14.5	-
Food and Beverage Distribution	2.0	2.4	-
Others	1.2	1.0	=
Total	26.6	29.4	=
(Leases)	1.1	1.5	-

11. Number of employees

	FY2017	FY2016
Power Electronics Systems - Energy Solutions	6,838	6,827
Power Electronics Systems - Industry Solutions	7,820	7,453
Power and New Energy	1,340	1,307
Electronic Devices	6,506	6,315
Food and Beverage Distribution	2,574	2,592
Others	1,931	2,009
Total	27,009	26,503
Japan	17,704	17,716
Overseas	9,305	8,787

	FY2017	FY2018 [Forecast]	FY2016
Power Electronics Systems - Energy Solutions	6,473	6,586	-
Power Electronics Systems - Industry Solutions	8,185	8,392	-
Power and New Energy	1,340	1,338	-
Electronic Devices	6,506	6,763	-
Food and Beverage Distribution	2,574	2,582	-
Others	1,931	2,013	-
Total	27,009	27,674	-
Japan	17,704	17,942	-
Overseas	9,305	9,732	-