

Supplemental Consolidated Financial Materials

1. Financial summary

	Billions of yen		
	FY2017	FY2018 [Forecast]	FY2016
Net sales	893.5	900.0	837.8
Operating income	56.0	58.5	44.7
Ordinary income	56.0	60.0	46.3
Net income attributable to owners of parent	37.8	39.5	41.0

2. Number of consolidated subsidiaries

	Billions of yen		
	FY2017	FY2018 [Forecast]	FY2016
Number of consolidated subsidiaries	70	72	68
Japan	23	23	23
Overseas	47	49	45
Number of equity-method associates	5	5	5

3. Net income per share

	Yen		
	FY2017	FY2018 [Forecast]	FY2016
Net income per share	52.87	55.30	57.36

4. Average exchange rates (Yen)

	Yen		
	FY2017	FY2018 [Forecast]	FY2016
US\$	110.85	105.00	108.38
EURO	129.70	125.00	118.79

5. Net sales by reporting segment

	Billions of yen		
	FY2017	FY2016	
Power Electronics Systems - Energy Solutions	224.1	218.7	
Power Electronics Systems - Industry Solutions	315.9	286.0	
Power and New Energy	96.9	93.8	
Electronic Devices	126.9	118.5	
Food and Beverage Distribution	117.8	109.6	
Others	60.4	59.1	
Subtotal	941.9	885.7	
Elimination	(48.4)	(48.0)	
Total	893.5	837.8	

	Billions of yen		
	FY2017	FY2018 [Forecast]	FY2016
Power Electronics Systems - Energy Solutions	217.6	224.4	-
Power Electronics Systems - Industry Solutions	321.0	322.0	-
Power and New Energy	96.9	102.0	-
Electronic Devices	126.9	133.0	-
Food and Beverage Distribution	117.8	116.0	-
Others	60.4	59.1	-
Subtotal	940.5	956.5	-
Elimination	(47.1)	(56.5)	-
Total	893.5	900.0	-

6. Operating income by reporting segment

	Billions of yen	
	FY2017	FY2016
Power Electronics Systems - Energy Solutions	14.7	13.7
Power Electronics Systems - Industry Solutions	18.3	13.9
Power and New Energy	5.5	7.5
Electronic Devices	13.7	8.0
Food and Beverage Distribution	6.2	6.0
Others	2.9	2.1
Subtotal	61.3	51.3
Elimination	(5.3)	(6.6)
Total	56.0	44.7

	Billions of yen		
	FY2017	FY2018 [Forecast]	FY2016
Power Electronics Systems - Energy Solutions	14.0	16.4	-
Power Electronics Systems - Industry Solutions	18.9	19.2	-
Power and New Energy	5.5	6.5	-
Electronic Devices	13.7	15.2	-
Food and Beverage Distribution	6.2	6.5	-
Others	2.9	2.2	-
Subtotal	61.3	66.1	-
Elimination	(5.3)	(7.6)	-
Total	56.0	58.5	-

7. Net overseas sales

	Billions of yen		
	FY2017	FY2018 [Forecast]	FY2016
Asia (except for China)	110.9	117.5	106.1
China	75.0	86.3	67.5
Europe	17.6	16.7	16.6
America	15.2	15.8	14.8
Total	218.7	236.3	205.0

8. R&D expenditures

	Billions of yen	
	FY2017	FY2016
Power Electronics Systems - Energy Solutions	8.1	8.0
Power Electronics Systems - Industry Solutions	9.0	8.6
Power and New Energy	3.5	3.2
Electronic Devices	10.4	10.5
Food and Beverage Distribution	4.5	4.6
Others	0.2	0.0
Total	35.6	34.9
Ratio to net sales (%)	4.0%	4.2%

	Billions of yen		
	FY2017	FY2018 [Forecast]	FY2016
Power Electronics Systems - Energy Solutions	7.6	6.4	-
Power Electronics Systems - Industry Solutions	9.4	9.8	-
Power and New Energy	3.5	3.4	-
Electronic Devices	10.4	11.1	-
Food and Beverage Distribution	4.5	4.4	-
Others	0.2	0.1	-
Total	35.6	35.2	-
Ratio to net sales (%)	4.0%	3.9%	-

9. Plant and equipment investment (including leases)

	Billions of yen	
	FY2017	FY2016
Power Electronics Systems - Energy Solutions	4.9	6.0
Power Electronics Systems - Industry Solutions	2.7	6.3
Power and New Energy	1.5	1.2
Electronic Devices	11.1	8.9
Food and Beverage Distribution	4.8	3.7
Others	1.5	1.1
Total	26.5	27.1
(Leases)	13.1	11.0

Note: Leases are included in total plant and equipment investment.

	Billions of yen		
	FY2017	FY2018 [Forecast]	FY2016
Power Electronics Systems - Energy Solutions	4.8	6.7	-
Power Electronics Systems - Industry Solutions	2.8	5.7	-
Power and New Energy	1.5	1.1	-
Electronic Devices	11.1	33.2	-
Food and Beverage Distribution	4.8	2.8	-
Others	1.5	0.9	-
Total	26.5	50.6	-
(Leases)	13.1	28.6	-

Note: Leases are included in total plant and equipment investment.

10. Depreciation, Leases paid

	Billions of yen	
	FY2017	FY2016
Power Electronics Systems - Energy Solutions	5.1	4.9
Power Electronics Systems - Industry Solutions	4.1	4.0
Power and New Energy	1.2	1.1
Electronic Devices	13.1	12.7
Food and Beverage Distribution	2.0	2.1
Others	1.2	1.2
Total	26.6	25.9
(Leases)	1.1	1.1

	Billions of yen		
	FY2017	FY2018 [Forecast]	FY2016
Power Electronics Systems - Energy Solutions	4.9	5.5	-
Power Electronics Systems - Industry Solutions	4.2	4.7	-
Power and New Energy	1.2	1.3	-
Electronic Devices	13.1	14.5	-
Food and Beverage Distribution	2.0	2.4	-
Others	1.2	1.0	-
Total	26.6	29.4	-
(Leases)	1.1	1.5	-

11. Number of employees

	Billions of yen	
	FY2017	FY2016
Power Electronics Systems - Energy Solutions	6,838	6,827
Power Electronics Systems - Industry Solutions	7,820	7,453
Power and New Energy	1,340	1,307
Electronic Devices	6,506	6,315
Food and Beverage Distribution	2,574	2,592
Others	1,931	2,009
Total	27,009	26,503
Japan	17,704	17,716
Overseas	9,305	8,787

	Billions of yen		
	FY2017	FY2018 [Forecast]	FY2016
Power Electronics Systems - Energy Solutions	6,473	6,586	-
Power Electronics Systems - Industry Solutions	8,185	8,392	-
Power and New Energy	1,340	1,338	-
Electronic Devices	6,506	6,763	-
Food and Beverage Distribution	2,574	2,582	-
Others	1,931	2,013	-
Total	27,009	27,674	-
Japan	17,704	17,942	-
Overseas	9,305	9,732	-