

## Consolidated Segment Information

### Information on net sales, and profit or loss by each reporting segment

As of April 1, 2016, reflecting change of organization structure, the reporting segments were reclassified in Industrial Infrastructure, Power Electronics, Electronic Devices and Food and Beverage Distribution.

The reporting segment information for the third quarter of the fiscal year ended March 31, 2016 has been reclassified to reflect this change.

#### 3Q FY2016

|                                   | Millions of yen                 |                           |                   |                    |                                |               |                |                 |                |
|-----------------------------------|---------------------------------|---------------------------|-------------------|--------------------|--------------------------------|---------------|----------------|-----------------|----------------|
|                                   | Power and Social Infrastructure | Industrial Infrastructure | Power Electronics | Electronic Devices | Food and Beverage Distribution | Others        | Total          | Adjustments     | Consolidated   |
| <b>Net Sales</b>                  |                                 |                           |                   |                    |                                |               |                |                 |                |
| Sales to third parties            | 115,204                         | 124,528                   | 129,678           | 89,163             | 73,521                         | 23,188        | 555,284        | -               | 555,284        |
| Inter-segment sales and transfers | 949                             | 1,994                     | 15,706            | 2,341              | 240                            | 20,104        | 41,336         | (41,336)        | -              |
| <b>Total sales</b>                | <b>116,153</b>                  | <b>126,522</b>            | <b>145,384</b>    | <b>91,504</b>      | <b>73,761</b>                  | <b>43,293</b> | <b>596,621</b> | <b>(41,336)</b> | <b>555,284</b> |
| <b>Segment profits (losses)</b>   | <b>3,379</b>                    | <b>618</b>                | <b>2,023</b>      | <b>5,782</b>       | <b>1,718</b>                   | <b>1,478</b>  | <b>15,002</b>  | <b>(4,285)</b>  | <b>10,716</b>  |

#### 3Q FY2015

|                                   | Millions of yen                 |                           |                   |                    |                                |               |                |                 |                |
|-----------------------------------|---------------------------------|---------------------------|-------------------|--------------------|--------------------------------|---------------|----------------|-----------------|----------------|
|                                   | Power and Social Infrastructure | Industrial Infrastructure | Power Electronics | Electronic Devices | Food and Beverage Distribution | Others        | Total          | Adjustments     | Consolidated   |
| <b>Net Sales</b>                  |                                 |                           |                   |                    |                                |               |                |                 |                |
| Sales to third parties            | 105,547                         | 105,390                   | 130,334           | 91,698             | 76,915                         | 26,185        | 536,071        | -               | 536,071        |
| Inter-segment sales and transfers | 1,075                           | 1,261                     | 18,983            | 2,225              | 205                            | 20,717        | 44,469         | (44,469)        | -              |
| <b>Total sales</b>                | <b>106,622</b>                  | <b>106,651</b>            | <b>149,318</b>    | <b>93,924</b>      | <b>77,121</b>                  | <b>46,902</b> | <b>580,541</b> | <b>(44,469)</b> | <b>536,071</b> |
| <b>Segment profits (losses)</b>   | <b>2,597</b>                    | <b>(4,337)</b>            | <b>4,363</b>      | <b>7,406</b>       | <b>3,886</b>                   | <b>1,768</b>  | <b>15,683</b>  | <b>(4,195)</b>  | <b>11,487</b>  |

#### 3Q FY2016

|                                   | Millions of U.S. dollars        |                           |                   |                    |                                |            |              |              |              |
|-----------------------------------|---------------------------------|---------------------------|-------------------|--------------------|--------------------------------|------------|--------------|--------------|--------------|
|                                   | Power and Social Infrastructure | Industrial Infrastructure | Power Electronics | Electronic Devices | Food and Beverage Distribution | Others     | Total        | Adjustments  | Consolidated |
| <b>Net Sales</b>                  |                                 |                           |                   |                    |                                |            |              |              |              |
| Sales to third parties            | 993                             | 1,074                     | 1,118             | 769                | 634                            | 200        | 4,787        | -            | 4,787        |
| Inter-segment sales and transfers | 8                               | 17                        | 135               | 20                 | 2                              | 173        | 356          | (356)        | -            |
| <b>Total sales</b>                | <b>1,001</b>                    | <b>1,091</b>              | <b>1,253</b>      | <b>789</b>         | <b>636</b>                     | <b>373</b> | <b>5,143</b> | <b>(356)</b> | <b>4,787</b> |
| <b>Segment profits (losses)</b>   | <b>29</b>                       | <b>5</b>                  | <b>17</b>         | <b>50</b>          | <b>15</b>                      | <b>13</b>  | <b>129</b>   | <b>(37)</b>  | <b>92</b>    |