# **Supplemental Consolidated Financial Materials**

| 1. | Fina | ncial | summary |
|----|------|-------|---------|
|    |      |       |         |

| _                                       | Billions | of yen | Billions of yen   |
|---|----------|--------|-------------------|
| _                                       | FY2015   | FY2014 | FY2016 [Forecast] |
| Net sales                               | 813.6    | 810.7  | 830.0             |
| Operating income                        | 45.0     | 39.3   | 47.0              |
| Ordinary income                         | 45.6     | 43.1   | 47.0              |
| Profit attributable to owners of parent | 30.6     | 28.0   | 31.0              |

## 2. Number of consolidated subsidiaries

|                                     | FY2015 | FY2014 | FY 2016<br>[Forecast] |
|-------------------------------------|--------|--------|-----------------------|
| Number of consolidated subsidiaries | 69     | 48     | 71                    |
| Japan                               | 22     | 22     | 23                    |
| Overseas                            | 47     | 26     | 48                    |
| Number of equity-method associates  | 5      | 5      | 5                     |

### 3. Net income per share

|                      | Y        | Yen      |  | Yen        |
|----------------------|----------|----------|--|------------|
|                      | FY2015   | FY2014   |  | FY2016     |
|                      | F 1 2015 | F 1 2014 |  | [Forecast] |
| Net income per share | 42.90    | 39.16    |  | 43.39      |

#### 4. Sales exchange rate (Yen)

|      | Ye     | n      | Yen                  |
|------|--------|--------|----------------------|
|      | FY2015 | FY2014 | FY2016<br>[Forecast] |
| US\$ | 120.14 | 109.93 | 110.00               |
| EURO | 132.58 | 138.77 | 120.00               |

## 5. Net sales by reporting segment

|                                 | Billions of yen |        | Billions of yen       |                      |
|---------------------------------|-----------------|--------|-----------------------|----------------------|
|                                 | FY2015          | FY2014 | FY2015 [New segments] | FY2016<br>[Forecast] |
| Power and Social Infrastructure | 175.5           | 169.2  | 175.5                 | 177.9                |
| Industrial Infrastructure       | 202.0           | 191.4  | 199.1                 | 214.5                |
| Power Electronics               | 203.0           | 200.9  | 209.0                 | 214.6                |
| Electronic Devices              | 119.8           | 137.2  | 120.2                 | 120.0                |
| Food and Beverage Distribution  | 115.0           | 119.1  | 110.0                 | 116.0                |
| Others                          | 62.6            | 61.2   | 62.6                  | 55.0                 |
| Subtotal                        | 877.8           | 879.0  | 876.5                 | 898.2                |
| Elimination                     | (64.3)          | (68.3) | (62.9)                | (68.2)               |
| Total                           | 813.6           | 810.7  | 813.6                 | 830.0                |

Note: Net sales include inter-segment transactions.

## 6. Operating income by reporting segment

| · · · · · · · · · · · · · · · · · · · | Billions of yen |        | Billions of yen       |                      |
|---------------------------------------|-----------------|--------|-----------------------|----------------------|
|                                       | FY2015          | FY2014 | FY2015 [New segments] | FY2016<br>[Forecast] |
| Power and Social Infrastructure       | 9.7             | 7.8    | 9.7                   | 10.5                 |
| Industrial Infrastructure             | 13.0            | 11.1   | 11.2                  | 13.1                 |
| Power Electronics                     | 7.8             | 7.6    | 9.4                   | 11.6                 |
| Electronic Devices                    | 9.9             | 8.1    | 9.8                   | 7.5                  |
| Food and Beverage Distribution        | 7.8             | 8.5    | 8.0                   | 8.8                  |
| Others                                | 2.3             | 1.9    | 2.3                   | 2.0                  |
| Subtotal                              | 50.5            | 45.0   | 50.5                  | 53.4                 |
| Elimination                           | (5.5)           | (5.7)  | (5.5)                 | (6.4)                |
| Total                                 | 45.0            | 39.3   | 45.0                  | 47.0                 |

### 7. Net overseas sales

|                         | Billions of yen |        | Billions of yen   |
|-------------------------|-----------------|--------|-------------------|
|                         | FY2015          | FY2014 | FY2016 [Forecast] |
| Asia (except for China) | 103.9           | 85.2   | 110.7             |
| China                   | 82.6            | 87.7   | 72.7              |
| Europe                  | 16.7            | 16.5   | 17.8              |
| America                 | 12.6            | 15.5   | 17.9              |
| Total                   | 215.8           | 204.9  | 219.0             |

## 8. R&D expenditures

|                                 | Billions of yen |        | Billions of yen |            |
|---------------------------------|-----------------|--------|-----------------|------------|
|                                 | FY2015          | FY2014 | FY2015          | FY2016     |
| D                               |                 | 1.6    | New segments    | [Forecast] |
| Power and Social Infrastructure | 5.7             | 4.6    | 5.7             | 5.3        |
| Industrial Infrastructure       | 6.4             | 5.9    | 6.2             | 6.0        |
| Power Electronics               | 9.2             | 10.4   | 9.6             | 10.1       |
| Electronic Devices              | 9.1             | 9.3    | 9.2             | 10.9       |
| Food and Beverage Distribution  | 5.5             | 4.9    | 5.3             | 4.8        |
| Others                          | 0.0             | 0.0    | 0.0             | 0.0        |
| Total                           | 35.9            | 35.0   | 35.9            | 37.1       |
| Ratio to net sales (%)          | 4.4%            | 4.3%   | 4.4%            | 4.5%       |

# 9. Plant and equipment investment (including leases)

|                                 | Billions of yen |        | Billions of yen       |                      |
|---------------------------------|-----------------|--------|-----------------------|----------------------|
|                                 | FY2015          | FY2014 | FY2015 [New segments] | FY2016<br>[Forecast] |
| Power and Social Infrastructure | 2.2             | 2.4    | 2.2                   | 2.0                  |
| Industrial Infrastructure       | 2.1             | 2.5    | 2.1                   | 2.4                  |
| Power Electronics               | 8.1             | 9.2    | 8.1                   | 11.2                 |
| Electronic Devices              | 7.4             | 10.6   | 7.4                   | 9.3                  |
| Food and Beverage Distribution  | 2.0             | 2.4    | 2.0                   | 6.9                  |
| Others                          | 5.9             | 2.0    | 5.9                   | 1.2                  |
| Total                           | 27.7            | 29.0   | 27.7                  | 33.0                 |
| (Leases)                        | 9.2             | 12.2   | 9.2                   | 14.1                 |

Note: Leases are included in total plant and equipment investment.

# 10. Depreciation, Leases paid

|                                 | Billions of yen |        | Billions of yen       |                      |
|---------------------------------|-----------------|--------|-----------------------|----------------------|
|                                 | FY2015          | FY2014 | FY2015 [New segments] | FY2016<br>[Forecast] |
| Power and Social Infrastructure | 1.8             | 1.7    | 1.8                   | 1.9                  |
| Industrial Infrastructure       | 2.2             | 1.9    | 2.1                   | 2.7                  |
| Power Electronics               | 5.5             | 5.4    | 5.7                   | 6.4                  |
| Electronic Devices              | 14.1            | 19.0   | 14.1                  | 13.4                 |
| Food and Beverage Distribution  | 2.3             | 2.4    | 2.3                   | 2.3                  |
| Others                          | 1.4             | 1.3    | 1.4                   | 1.2                  |
| Total                           | 27.3            | 31.7   | 27.3                  | 27.9                 |
| (Leases)                        | 1.2             | 1.4    | 1.2                   | 1.3                  |

# 11. Number of employees

|                                 | EV2015   | FY2015 FY2014 |                | FY2016     |
|---------------------------------|----------|---------------|----------------|------------|
|                                 | F 1 2013 | F 1 2014      | [New segments] | [Forecast] |
| Power and Social Infrastructure | 2,478    | 2,498         | 2,478          | 2,536      |
| Industrial Infrastructure       | 5,472    | 5,163         | 5,348          | 5,375      |
| Power Electronics               | 7,646    | 6,923         | 7,795          | 8,024      |
| Electronic Devices              | 6,348    | 6,593         | 6,481          | 6,579      |
| Food and Beverage Distribution  | 2,480    | 2,456         | 2,369          | 2,676      |
| Others                          | 2,084    | 2,107         | 2,037          | 2,092      |
| Total                           | 26,508   | 25,740        | 26,508         | 27,282     |
| Japan                           | 17,635   | 17,814        | 17,635         | 17,927     |
| Overseas                        | 8,873    | 7,926         | 8,873          | 9,355      |