# **Supplemental Consolidated Financial Materials**

### 1. Financial summary

		Billions of yen			
	FY2014	FY2013	FY2015 [Forecast]		
Net sales	810.7	759.9	850.0		
Operating income	39.3	33.1	45.0		
Ordinary income	43.1	36.7	45.0		
Net income	28.0	19.6	29.0		

#### 2. Number of consolidated subsidiaries

	FY2014	FY2013	[Forecast]
Number of consolidated subsidiaries	48	48	70
Japan	22	24	22
Overseas	26	24	48
Number of equity-method associates	5	5	5

#### 3. Net income per share

F		Yen		
	FY2014	FY2013	FY2015 [Forecast]	
Net income per share	39.16	27.41	40.59	

#### 4. Sales exchange rate (Yen)

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	FY2014	FY2013	FY2015  [Forecast]	
US\$	109.93	100.24	115.00	
EURO	138.77	134.37	125.00	

### 5. Net sales by reporting segment

	Billions of yen			
	FY2014	FY2013	FY2015 [Forecast]	
Power and Social Infrastructure	175.2	152.3	176.6	
Industrial Infrastructure	198.0	189.5	208.6	
Power Electronics	184.1	174.7	219.5	
Electronic Devices	137.2	123.0	137.3	
Food and Beverage Distribution	119.1	120.1	120.0	
Others	61.2	60.0	61.4	
Subtotal	874.9	819.7	923.4	
Elimination	(64.2)	(59.8)	(73.4)	
Total	810.7	759.9	850.0	

Note: Net sales include inter-segment transactions.

# 6. Operating income by reporting segment

	Billions of yen			
	FY2014	FY2013	FY2015 [Forecast]	
Power and Social Infrastructure	8.3	7.7	8.4	
Industrial Infrastructure	11.4	9.6	12.5	
Power Electronics	6.8	5.3	9.6	
Electronic Devices	8.1	6.5	10.3	
Food and Beverage Distribution	8.5	8.0	8.5	
Others	1.9	1.9	1.9	
Subtotal	45.0	39.0	51.1	
Elimination	(5.7)	(5.9)	(6.1)	
Total	39.3	33.1	45.0	

#### 7. Net overseas sales

	Billions of yen		
	FY2014	FY2013	FY2015 [Forecast]
Asia (except for China)	85.2	77.3	114.5
China	87.7	68.4	90.4
Europe	16.5	17.4	17.5
America	15.5	14.7	17.2
Total	204.9	177.7	239.5

### 8. R&D expenditures

•	Billions of yen		
	FY2014	FY2013	FY2015 [Forecast]
Power and Social Infrastructure	4.8	4.5	5.8
Industrial Infrastructure	6.2	6.0	6.9
Power Electronics	9.9	7.5	10.2
Electronic Devices	9.3	9.4	9.8
Food and Beverage Distribution	4.9	4.7	5.9
Others	0.0	0.0	0.0
Total	35.0	32.0	38.6
Ratio to net sales (%)	4.3%	4.2%	4.5%

# 9. Plant and equipment investment (including leases)

	Billions of yen		
	FY2014	FY2013	FY2015 [Forecast]
Power and Social Infrastructure	2.4	1.6	2.5
Industrial Infrastructure	2.6	2.1	2.1
Power Electronics	9.0	8.4	12.1
Electronic Devices	10.6	11.4	11.2
Food and Beverage Distribution	2.4	2.6	3.0
Others	2.0	0.8	5.9
Total	29.0	26.9	36.9
(Leases)	12.2	12.5	14.5

Note: Leases are included in total plant and equipment investment.

# 10. Depreciation, Leases paid

Billions of yen		
FY2014	FY2013	FY2015 [Forecast]
1.8	1.8	1.9
2.1	2.2	2.8
5.1	4.2	6.2
19.0	18.0	15.1
2.4	2.2	2.5
1.3	1.3	1.6
31.7	29.7	30.0
1.4	1.7	1.5
	1.8 2.1 5.1 19.0 2.4 1.3 31.7	FY2014         FY2013           1.8         1.8           2.1         2.2           5.1         4.2           19.0         18.0           2.4         2.2           1.3         1.3           31.7         29.7

# 11. Number of employees

	FY2014	FY2013	FY2015 [Forecast]
Power and Social Infrastructure	2,615	2,526	2,549
Industrial Infrastructure	5,405	5,378	5,581
Power Electronics	6,564	6,317	8,133
Electronic Devices	6,593	6,549	6,707
Food and Beverage Distribution	2,456	2,365	2,448
Others	2,107	2,389	2,175
Total	25,740	25,524	27,593
Japan	17,814	18,022	18,010
Overseas	7,926	7,502	9,583