

**Supplemental Consolidated Financial Materials****1. Financial summary**

|                  | Billions of yen |           |           |                         |
|------------------|-----------------|-----------|-----------|-------------------------|
|                  | 1Q FY2012       | 1H FY2012 | 1Q FY2013 | 1H FY2013<br>[Forecast] |
| Net sales        | 146.7           | 333.8     | 151.7     | 320.0                   |
| Operating income | -3.0            | -5.4      | 0.5       | 2.0                     |
| Ordinary income  | -3.9            | -7.9      | 1.0       | 1.5                     |
| Net income       | -3.4            | -7.6      | 0.1       | 0.0                     |

**2. Number of consolidated subsidiaries**

|                                    | 1Q FY2012                           | 1H FY2012 | 1Q FY2013 | 1H FY2013<br>[Forecast] |
|------------------------------------|-------------------------------------|-----------|-----------|-------------------------|
|                                    | Number of consolidated subsidiaries | 47        | 48        | 48                      |
| Japan                              | 25                                  | 26        | 24        | 24                      |
| Overseas                           | 22                                  | 22        | 24        | 24                      |
| Number of equity-method associates | 5                                   | 5         | 5         | 5                       |

**3. Net income per share**

|                      | Yen       |           |           |                         |
|----------------------|-----------|-----------|-----------|-------------------------|
|                      | 1Q FY2012 | 1H FY2012 | 1Q FY2013 | 1H FY2013<br>[Forecast] |
| Net income per share | -4.70     | -10.70    | 0.10      | 0.00                    |

**4. Sales exchange rate (Yen)**

|      | Yen       |           |           |                         |
|------|-----------|-----------|-----------|-------------------------|
|      | 1Q FY2012 | 1H FY2012 | 1Q FY2013 | 1H FY2013<br>[Forecast] |
| US\$ | 80.20     | 79.41     | 98.76     | 94.38                   |
| EURO | 102.91    | 100.64    | 128.95    | 121.97                  |

**5. Net sales by reporting segment**

|                                 | Billions of yen |              |              |                         |
|---------------------------------|-----------------|--------------|--------------|-------------------------|
|                                 | 1Q FY2012       | 1H FY2012    | 1Q FY2013    | 1H FY2013<br>[Forecast] |
| Power and Social Infrastructure | 18.7            | 69.4         | 24.2         | 57.3                    |
| Industrial Infrastructure       | 35.1            | 80.0         | 28.8         | 71.5                    |
| Power Electronics               | 32.5            | 66.3         | 34.9         | 74.8                    |
| Electronic Devices              | 25.9            | 51.5         | 28.7         | 52.9                    |
| Food and Beverage Distribution  | 28.8            | 56.7         | 31.9         | 59.5                    |
| Others                          | 15.0            | 29.8         | 14.2         | 27.6                    |
| Subtotal                        | 156.1           | 353.8        | 162.8        | 343.6                   |
| Elimination                     | -9.4            | -20.0        | -11.1        | -23.6                   |
| <b>Total</b>                    | <b>146.7</b>    | <b>333.8</b> | <b>151.7</b> | <b>320.0</b>            |

Note : Net sales include inter-segment transactions.

**6. Operating income by reporting segment**

|                                 | Billions of yen |             |            |                         |
|---------------------------------|-----------------|-------------|------------|-------------------------|
|                                 | 1Q FY2012       | 1H FY2012   | 1Q FY2013  | 1H FY2013<br>[Forecast] |
| Power and Social Infrastructure | -0.2            | -0.7        | -0.7       | 0.0                     |
| Industrial Infrastructure       | -1.0            | -0.8        | -1.7       | -1.8                    |
| Power Electronics               | -0.6            | -2.0        | 0.1        | 0.5                     |
| Electronic Devices              | -1.6            | -2.9        | 0.5        | 1.1                     |
| Food and Beverage Distribution  | 1.1             | 2.4         | 3.2        | 4.5                     |
| Others                          | 0.4             | 1.0         | 0.4        | 0.7                     |
| Subtotal                        | -1.8            | -2.9        | 1.9        | 4.9                     |
| Elimination                     | -1.2            | -2.4        | -1.4       | -2.9                    |
| <b>Total</b>                    | <b>-3.0</b>     | <b>-5.4</b> | <b>0.5</b> | <b>2.0</b>              |

**7. Net overseas sales**

|                         | Billions of yen |             |             |                         |
|-------------------------|-----------------|-------------|-------------|-------------------------|
|                         | 1Q FY2012       | 1H FY2012   | 1Q FY2013   | 1H FY2013<br>[Forecast] |
| Asia (except for China) | 22.8            | 44.8        | 15.8        | -                       |
| China                   | 10.9            | 22.0        | 15.0        | -                       |
| Europe                  | 3.3             | 6.2         | 3.9         | -                       |
| America                 | 3.2             | 6.0         | 3.7         | -                       |
| <b>Total</b>            | <b>40.2</b>     | <b>79.1</b> | <b>38.4</b> | <b>-</b>                |

## 8. R&D expenditures

|                                 | Billions of yen |             |
|---------------------------------|-----------------|-------------|
|                                 | 1Q FY2012       | 1H FY2012   |
| Power and Social Infrastructure | 1.3             | 3.0         |
| Industrial Infrastructure       | 0.8             | 2.1         |
| Power Electronics               | 1.7             | 3.6         |
| Electronic Devices              | 2.6             | 5.1         |
| Food and Beverage Distribution  | 0.7             | 1.4         |
| Others                          | 0.0             | 0.0         |
| <b>Total</b>                    | <b>7.1</b>      | <b>15.2</b> |
| Ratio to net sales (%)          | 4.9%            | 4.6%        |

## 9. Plant and equipment investment (including leases)

|                                 | Billions of yen |            |
|---------------------------------|-----------------|------------|
|                                 | 1Q FY2012       | 1H FY2012  |
| Power and Social Infrastructure | 0.2             | 0.6        |
| Industrial Infrastructure       | 0.4             | 0.9        |
| Power Electronics               | 0.7             | 1.4        |
| Electronic Devices              | 4.0             | 5.3        |
| Food and Beverage Distribution  | 0.4             | 0.9        |
| Others                          | 0.3             | 0.7        |
| <b>Total</b>                    | <b>5.9</b>      | <b>9.8</b> |
| (Leases)                        | (1.2)           | (2.8)      |

Note: Leases are included in total plant and equipment investment.

## 10. Depreciation, Leases paid

|                                 | Billions of yen |             |
|---------------------------------|-----------------|-------------|
|                                 | 1Q FY2012       | 1H FY2012   |
| Power and Social Infrastructure | 0.7             | 1.4         |
| Industrial Infrastructure       | 0.4             | 0.8         |
| Power Electronics               | 1.0             | 2.0         |
| Electronic Devices              | 5.0             | 9.7         |
| Food and Beverage Distribution  | 0.7             | 1.4         |
| Others                          | 0.3             | 0.7         |
| <b>Total</b>                    | <b>8.2</b>      | <b>15.9</b> |
| (Leases)                        | (1.4)           | (2.6)       |

Note: Leases paid for plant and equipment investment and begun to pay before the end of March, 2008.

## 11. Number of employees

|                                | 1Q FY2012                       | 1H FY2012     |
|--------------------------------|---------------------------------|---------------|
|                                | Power and Social Infrastructure | 4,313         |
| Industrial Infrastructure      | 3,089                           | 3,079         |
| Power Electronics              | 5,729                           | 5,618         |
| Electronic Devices             | 6,687                           | 6,868         |
| Food and Beverage Distribution | 2,015                           | 2,014         |
| Others                         | 3,699                           | 3,576         |
| <b>Total</b>                   | <b>25,532</b>                   | <b>25,495</b> |
| Japan                          | 18,502                          | 18,716        |
| Overseas                       | 7,030                           | 6,779         |

## 12. R&D expenditures

|                                 | Billions of yen |                         |
|---------------------------------|-----------------|-------------------------|
|                                 | 1Q FY2013       | 1H FY2013<br>[Forecast] |
| Power and Social Infrastructure | 0.9             | 2.2                     |
| Industrial Infrastructure       | 1.1             | 2.7                     |
| Power Electronics               | 1.6             | 3.7                     |
| Electronic Devices              | 2.2             | 4.6                     |
| Food and Beverage Distribution  | 0.9             | 2.1                     |
| Others                          | 0.0             | 0.0                     |
| <b>Total</b>                    | <b>6.6</b>      | <b>15.2</b>             |
| Ratio to net sales (%)          | 4.3%            | 4.8%                    |

## 13. Plant and equipment investment (including leases)

|                                 | Billions of yen |                         |
|---------------------------------|-----------------|-------------------------|
|                                 | 1Q FY2013       | 1H FY2013<br>[Forecast] |
| Power and Social Infrastructure | 0.3             | 0.7                     |
| Industrial Infrastructure       | 0.5             | 1.1                     |
| Power Electronics               | 1.8             | 5.4                     |
| Electronic Devices              | 3.3             | 7.6                     |
| Food and Beverage Distribution  | 0.2             | 1.2                     |
| Others                          | 0.1             | 0.5                     |
| <b>Total</b>                    | <b>6.3</b>      | <b>16.5</b>             |
| (Leases)                        | (2.5)           | (6.9)                   |

Note: Leases are included in total plant and equipment investment.

## 14. Depreciation, Leases paid

|                                 | Billions of yen |                         |
|---------------------------------|-----------------|-------------------------|
|                                 | 1Q FY2013       | 1H FY2013<br>[Forecast] |
| Power and Social Infrastructure | 0.4             | 0.9                     |
| Industrial Infrastructure       | 0.5             | 1.1                     |
| Power Electronics               | 1.0             | 2.1                     |
| Electronic Devices              | 4.1             | 8.0                     |
| Food and Beverage Distribution  | 0.6             | 1.2                     |
| Others                          | 0.4             | 0.7                     |
| <b>Total</b>                    | <b>7.1</b>      | <b>14.1</b>             |
| (Leases)                        | (0.5)           | (0.9)                   |

Note: Leases paid for plant and equipment investment and begun to pay before the end of March, 2008.

## 15. Number of employees

|                                 | 1H FY2013     |               |
|---------------------------------|---------------|---------------|
|                                 | 1Q FY2013     | [Forecast]    |
| Power and Social Infrastructure | 2,530         | 2,551         |
| Industrial Infrastructure       | 5,154         | 5,164         |
| Power Electronics               | 6,082         | 6,262         |
| Electronic Devices              | 6,703         | 6,802         |
| Food and Beverage Distribution  | 2,356         | 2,565         |
| Others                          | 2,691         | 2,619         |
| <b>Total</b>                    | <b>25,516</b> | <b>25,963</b> |
| Japan                           | 18,336        | 18,280        |
| Overseas                        | 7,180         | 7,683         |