# **Supplemental Consolidated Financial Materials**

## 1. Financial summary

		Billions of yen			
	1H FY2012	FY2012	1H FY2013	FY2013 [Forecast]	
Net sales	333.8	745.8	328.5	755.0	
Operating income	-5.4	22.0	3.0	30.0	
Ordinary income	-7.9	25.7	2.5	30.0	
Net income	-7.6	26.4	0.3	16.0	

## 2. Number of consolidated subsidiaries

	1H FY2012	FY2012	1H FY2013	[Forecast]
Number of consolidated subsidiaries	48	47	48	48
Japan	26	25	24	24
Overseas	22	22	24	24
Number of equity-method associates	5	5	5	5

#### 3. Net income per share

		Y en		
	1H FY2012	FY2012	1H FY2013	FY2013 [Forecast]
Net income per share	-10.70	36.90	0.46	22.39

#### 4. Sales exchange rate (Yen)

v sures encouninge ruce (1 cm)	Yen			
	1H FY2012	FY2012	1H FY2013	FY2013 [Forecast]
US\$	79.41	83.10	98.85	96.93
EURO	100.64	107.14	130.00	127.50

## 5. Net sales by reporting segment

	Billions of yen			
	1H FY2012	FY2012	1H FY2013	FY2013 [Forecast]
Power and Social Infrastructure	69.4	156.9	57.3	147.1
Industrial Infrastructure	80.0	198.7	69.5	200.0
Power Electronics	66.3	148.4	75.7	166.5
Electronic Devices	51.5	113.6	59.1	117.7
Food and Beverage Distribution	56.7	112.1	62.3	116.4
Others	29.8	60.6	28.7	56.9
Subtotal	353.8	790.2	352.7	804.4
Elimination	-20.0	-44.5	-24.2	-49.4
Total	333.8	745.8	328.5	755.0

Note: Net sales include inter-segment transactions.

# 6. Operating income by reporting segment

Operating income by reporting se	Billions of yen			
	1H FY2012	FY2012	1H FY2013	FY2013 [Forecast]
Power and Social Infrastructure	-0.7	8.4	-1.0	8.0
Industrial Infrastructure	-0.8	11.0	-1.5	11.0
Power Electronics	-2.0	1.2	0.9	4.8
Electronic Devices	-2.9	-1.4	1.7	4.5
Food and Beverage Distribution	2.4	6.4	4.7	6.7
Others	1.0	1.6	1.0	1.5
Subtotal	-2.9	27.3	5.8	36.6
Elimination	-2.4	-5.3	-2.8	-6.6
Total	-5.4	22.0	3.0	30.0

#### 7. Net overseas sales

Billions of yen				
1H FY2012	FY2012	1H FY2013	FY2013 [Forecast]	
44.8	95.8	34.5	-	
22.0	54.6	32.3	-	
6.2	14.4	8.5	-	
6.0	13.8	7.2	-	
79.1	178.5	82.6	-	
	44.8 22.0 6.2 6.0	1H FY2012 FY2012  44.8 95.8  22.0 54.6  6.2 14.4  6.0 13.8	1H FY2012         FY2012         1H FY2013           44.8         95.8         34.5           22.0         54.6         32.3           6.2         14.4         8.5           6.0         13.8         7.2	

## 8. R&D expenditures

	Billions of yen		
	1H FY2012	FY2012	
Power and Social Infrastructure	3.0	6.8	
Industrial Infrastructure	2.1	4.1	
Power Electronics	3.6	6.7	
Electronic Devices	5.1	9.6	
Food and Beverage Distribution	1.4	3.8	
Others	0.0	0.1	
Total	15.2	31.2	
Ratio to net sales (%)	4.6%	4.2%	

# 9. Plant and equipment investment (including leases)

	Billions of yen		
	1H FY2012	FY2012	
Power and Social Infrastructure	0.6	2.2	
Industrial Infrastructure	0.9	2.1	
Power Electronics	1.4	7.1	
Electronic Devices	5.3	17.2	
Food and Beverage Distribution	0.9	2.2	
Others	0.7	1.0	
Total	9.8	31.8	
(Leases)	(2.8)	(16.5)	

Note: Leases are included in total plant and equipment investment.

## 10. Depreciation, Leases paid

	Billions of yen		
	1H FY2012	FY2012	
Power and Social Infrastructure	1.4	2.6	
Industrial Infrastructure	0.8	1.6	
Power Electronics	2.0	4.1	
Electronic Devices	9.7	20.2	
Food and Beverage Distribution	1.4	2.7	
Others	0.7	1.5	
Total	15.9	32.7	
(Leases)	(2.6)	(4.2)	

Note: Leases paid for plant and equipment investment and begun to pay before the end of March, 2008.

## 11. Number of employees

• •	1H FY2012	FY2012	
Power and Social Infrastructure	4,340	4,277	
Industrial Infrastructure	3,079	2,897	
Power Electronics	5,618	5,524	
Electronic Devices	6,868	6,689	
Food and Beverage Distribution	2,014	1,985	
Others	3,576	3,584	
Total	25,495	24,956	
Japan	18,716	18,271	
Overseas	6,779	6,685	

## 12. R&D expenditures

- ital capellatures		
	Billions	of yen
	1H FY2013	FY2013
		[Forecast]
Power and Social Infrastructure	2.2	4.5
Industrial Infrastructure	2.8	6.3
Power Electronics	3.5	7.7
Electronic Devices	4.5	9.5
Food and Beverage Distribution	2.2	4.8
Others	0.0	0.0
Total	15.2	32.8
Ratio to net sales (%)	4.6%	4.3%

## 13. Plant and equipment investment (including leases)

	Billions of yen	
	1H FY2013	FY2013 [Forecast]
Power and Social Infrastructure	0.5	2.2
Industrial Infrastructure	0.9	2.6
Power Electronics	3.6	9.6
Electronic Devices	5.3	13.3
Food and Beverage Distribution	0.9	2.8
Others	0.3	0.8
Total	11.3	31.4
(Leases)	(4.9)	(14.1)

Note: Leases are included in total plant and equipment investment.

## 14. Depreciation, Leases paid

	Billions of yen	
	1H FY2013	FY2013 [Forecast]
Power and Social Infrastructure	0.9	2.0
Industrial Infrastructure	1.1	2.5
Power Electronics	2.1	4.7
Electronic Devices	8.2	17.4
Food and Beverage Distribution	1.2	2.6
Others	0.7	1.4
Total	14.1	30.5
(Leases)	(0.9)	(1.9)

Note: Leases paid for plant and equipment investment and begun to pay before the end of March, 2008.

#### 15. Number of employees

5. Italiade of employees		
• •	1H FY2013	FY2013 [Forecast]
Power and Social Infrastructure	2,551	2,533
Industrial Infrastructure	5,172	5,141
Power Electronics	6,137	6,359
Electronic Devices	6,680	6,844
Food and Beverage Distribution	2,389	2,397
Others	2,558	2,506
Total	25,487	25,780
Japan	18,233	18,147
Overseas	7,254	7,633