# Consolidated Financial Results for the third quarter of the fiscal year ending March 31, 2013 (April 1, 2012 — December 31, 2012)

## **Summary of Consolidated Financial Results (Nine months ended December 31, 2012)**

#### 1. Summary of consolidated statements of operations

	Millions of yen		Millions of U.S. dollars
	3Q FY2012	3Q FY2011	3Q FY2012
Net sales	500,826	460,568	5,757
Operating income	-4,187	-5,094	-48
Ordinary income	-4,603	-8,932	-53
Net income	-3,448	-5,951	-40
	Yen		U.S. dollars
Net income per share	-4.83	-8.33	-0.06

#### 2. Summary of consolidated financial position

	Millions of yen		Millions of U.S. dollars
	12/31/2012	3/31/2012	12/31/2012
Total assets	738,955	792,848	8,494
Net assets	175,008	183,217	2,012
Net assets ratio (%)	21.0%	20.6%	-

Note: U.S. dollar amounts in this financial report are translated, for convenience only, at the rate of ¥87=U.S.\$1

# 3. Forecast of consolidated earnings for the fiscal year ending March 31, 2013 (April 1, 2012 - March 31, 2013)

	Millions of yen	
	FY2012	
Net sales	750,000	
Operating income	23,000	
Ordinary income	22,000	
Net income	13,000	
	Yen	
	FY2012	
Net income per share	18.19	

## < Cautionary Statements With Respect to Forward-Looking Statements >

Statements made in this financial report with respect to Fuji Electric's future performance are forward-looking statements based on management's assumptions and beliefs in light of the information currently available to it. Accordingly, actual results could differ from those contained in any forward-looking statements. Potential risks and uncertainties include:

- •Sudden changes in general economic conditions in Fuji Electric's markets and changes in its operating environment such as those resulting from changes in trade regulations
- Exchange rate, particularly between the yen and the U.S. dollar and Asian and European currencies
- The ability of Fuji Electric and its subsidiaries to develop and introduce products that incorporate new technology in a timely manner and to manufacture them in a cost-effective way
- •The rapid pace of technological innovation, especially in the field of electronics
- •Sudden changes in the supply and demand balance in the markets Fuji Electric serves
- Problems involving the intellectual property of Fuji Electric and other companies
- •Stock market conditions in Japan