



July 26, 2012

Company Name: Fuji Electric Co., Ltd. Representative: Michihiro Kitazawa, President and Representative Director Code Number: 6504, listed on the first sections of TSE, OSE and NSE, and on FSE Contact: Junichi Arai, General Manager, Corporate Planning Office Telephone: +81-3-5435-7213

Notice Regarding Conclusion of Merger Agreement with Consolidated Subsidiary

At a meeting convened today, the Board of Directors of Fuji Electric Co., Ltd. (the "Company") resolved to conclude a merger agreement with wholly owned subsidiary Fuji Electric Retail Systems Co., Ltd. On April 26, 2012, the Company provided notice regarding the start of preparations for this absorption-type merger in "Notice of Merger Preparations to Begin at Consolidated Subsidiary."

1. Objective of the merger

Fuji Electric Retail Systems Co., Ltd., is a specialized company that develops, manufactures, and sells vending machines and also provides after-sales support services following their installation.

The merger was decided with the goal of strengthening systems for expanding energy-related businesses. This will be accomplished by combining the Company's power electronics and other energy-saving equipment with Fuji Electric Retail Systems' cooling and heating technologies as well as other basic technologies.

2. Outline of the merger

| (1) Schedule for the merger | | |
|---|-------------------------------------|--|
| Board of Directors resolution to commence merger April 26, 2012 (Thursd | | |
| preparations | | |
| Date of merger resolution by the Board of Directors | July 26, 2012 (Thursday) | |
| Conclusion of merger agreement | July 26, 2012 (Thursday) | |
| Planned effective date of merger | October 1, 2012 (Monday, tentative) | |

Note: The Company and Fuji Electric Retail Systems Co., Ltd., plan to follow procedures for a simple merger and a short-form merger which, in accordance with the provisions of Paragraph 3, Article 796, and Paragraph 1, Article 784, of the Companies Act, do not require approval from a general meeting of shareholders.

(2) Form of the merger

The merger is expected to take the form of an absorption-type merger, with Fuji Electric Co., Ltd., as the surviving company and Fuji Electric Retail Systems Co., Ltd., being dissolved.

(3) Content of allotments related to the merger

As Fuji Electric Retail Systems Co., Ltd., is a wholly owned subsidiary of the Company, no plans exist to issue new shares or augment common stock in relation to the merger, nor is any money expected to be delivered due to the merger.

(4) Handling of share options and bonds with share options in the company to be absorbedFuji Electric Retail Systems Co., Ltd., has issued no share options or bonds with share options.

| (1) Company name | Fuji Electric Co., Ltd. | | Fuji Electric Retail Systems Co., Ltd. | | |
|---|--|---|---|--|--|
| (1) Company name | (Surviving | company) | (Company to be absorbed) | | |
| | Development, manufacturing, sales, and service of various equipment and systems related to social infrastructure in the industrial, | | Development, manufacturing, and sales of vending machines and provision of related services | | |
| (2) Business content | | | | | |
| (3) Established | August 29, 1923 | | September 20, 1965 | | |
| (4) Head office | 1-1, Tanabeshinden, Kawasaki-ku, Kawasaki-shi | | 11-2, Osaki 1-chome, Shinagawa-ku, Tokyo | | |
| (5) Representative name, position | Michihiro Kitazawa, President and Representative Director | | Hidehiko Asahi, President and Representative Director | | |
| (6) Paid-in capital | ¥47,586 million | | ¥9,789 million | | |
| (7) Shares issued | 746,484,957 shares | | 52,113,641 shares | | |
| (8) Total net assets (As of March 31, 2012) | ¥183,217 million (consolidated) | | ¥25,608 million (non-consolidated) | | |
| (9) Total assets (As of March 31, 2012) | ¥792,848 million (consolidated) | | ¥61,680 million (non-consolidated) | | |
| (10) Fiscal year-end | March 31 | | March 31 | | |
| (11) Employees(As of March 31, 2012) | 24,973 (consolidated) | | 1,272 (non-consolidated) | | |
| (12) Major shareholders and percentage ownership (As of March 31, 2012) | FUJITSU LIMITED: 9.96% Japan Trustee Services Bank, Ltd. (Trust Account): 6.60% The Master Trust Bank of Japan, Ltd.(Trust Account): 4.66% | | Fuji Electric Co., Ltd.: 100% | | |
| | Capital The Company he relationship company to be a | | lds 100% of voting rights in the osorbed. | | |
| (13) Relationships between the companies involved in the merger | Personal relationships Transactional | Some directors and employees of the Company are concurrently directors of the company to be absorbed The Company commissions research and development | | | |
| mvorveu in me merger | relationships Status of related parties to the merger | from the company to be absorbed. As the company to be absorbed is a consolidated subsidiary of the Company, it is a related party to the merger. | | | |

| | 3. Overview of companies involved in the merge | r |
|--|--|---|
|--|--|---|

| | Fuji Electric Co., Ltd. | | | Fuji Electric Retail Systems Co., Ltd. | | |
|-------------------|-------------------------|-----------------|-------------|--|-------------|-------------|
| | | (consolidated) | | (non-consolidated) | | |
| | Fiscal year | Fiscal year | Fiscal year | Fiscal year | Fiscal year | Fiscal year |
| Fiscal period | ended March | ended March | ended March | ended March | ended March | ended March |
| | 31, 2010 | 31, 2011 | 31, 2012 | 31, 2010 | 31, 2011 | 31, 2012 |
| Net sales | 601 999 | 689,065 703,534 | | 117 000 | 04.040 | 00.041 |
| (Millions of yen) | 691,223 | | 115,602 | 84,849 | 82,241 | |
| Operating | | | | | | |
| income/loss | 924 | 11,917 | 19,252 | -1,146 | 224 | 1,761 |
| (Millions of yen) | | | | | | |
| Ordinary | | | | | | |
| income/loss | -537 | 7,225 | 18,554 | -1,016 | 78 | 1,163 |
| (Millions of yen) | | | | | | |
| Net income/loss | 6,757 | 15,104 | 11,801 | -7,850 | -2,901 | -456 |
| (Millions of yen) | - , | - , - | , | ., | , | |
| Net income/loss | 0.40 | 91.14 | 10 50 | -150.04 | | -9.75 |
| per share (Yen) | 9.46 | 21.14 | 16.52 | -150.64 | -55.66 | -8.75 |
| Dividends per | | 1.0 | | | | |
| share (Yen) | 1.5 | 4.0 | 4.0 | 5.5 | - | - |
| Net assets per | 950 99 | 917 40 | 990.01 | 564.91 | 405 29 | 401 40 |
| share (Yen) | 250.28 | 217.40 | 228.91 | 564.31 | 495.38 | 491.40 |

(14) Operating performance for the most recent three-year period

4. Post-merger status

| (1) Company name | Fuji Electric Co., Ltd. | |
|-----------------------------------|---|--|
| (2) Business content | Development, manufacturing, sales, and service of various | |
| | equipment and systems related to social infrastructure in the | |
| | industrial, public, energy, and transportation sectors, as well as of | |
| | semiconductor devices, photoconductive drums, and vending | |
| | machines, and providing solutions in relation to these items | |
| (3) Head office | 1-1, Tanabeshinden, Kawasaki-ku, Kawasaki-shi | |
| (4) Representative name, position | Michihiro Kitazawa, President and Representative Director | |
| (5) Paid-in capital | There are no plans to increase paid-in through the merger. | |
| (6) Total net assets | (To be confirmed) | |
| (7) Total assets | (To be confirmed) | |
| (8) Fiscal year-end | March 31 | |

5. Outlook for the future

As the company to be absorbed is a consolidated subsidiary, with 100% of its voting rights owned by the Company, the merger is not expected to impact consolidated operating performance. If it becomes apparent that this merger is likely to materially affect consolidated operating performance, the Company will provide timely notice of such expectations.