



July 30, 2010

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# Fuji Electric and GE Moving Forward on New Joint Venture for Japan's Meter Business

Fuji Electric Holdings Co., Ltd. (hereinafter referred to as "Fuji" or "the Company") and the General Electric Company (hereinafter referred to as "GE") today announced their decision to pursue substantive discussions on the establishment of a joint-venture company to design, manufacture and market electric meters for use by Japan's electric utilities and other customers. This decision follows the execution of a non-binding memorandum, details of which were previously outlined in the press release "Fuji Electric Holdings and GE signed MOU to Form a JV for Japan's Meter Business" issued on February 25, 2010.

In accordance with the aforementioned non-binding memorandum, and following a meeting of the Company's Board of Directors held today, Fuji, its consolidated subsidiary Fuji Electric Systems Co., Ltd. (hereinafter referred to as "FES"), and FES's consolidated subsidiary Azumi Fuji Co., Ltd. (hereinafter referred to as "Azumi Fuji") agreed to the establishment of a new company (hereinafter referred to as "the New Company") by way of a joint establishment-type company split (hereinafter referred to as "the Company Split") involving each of the meter businesses of FES and Azumi Fuji. As a part of the Company Split, the New Company will succeed the rights and obligations of the meter businesses of FES and Azumi Fuji, effective October 1, 2010. At the same time, it was resolved that GE and GE Energy Japan, Ltd. (hereinafter referred to as "GEEJ") would conclude an agreement between shareholders. This agreement between shareholders will outline those terms and conditions that relate to the future management and operation of the joint-venture company as well as details of the agreement to establish a joint-venture company including the transfer of 49.99% of the common stock of the New Company held by FES (hereinafter referred to as "the Stock Transfer") to GEEJ following the merger of FES and Azumi Fuji, details of which are outlined later in this release.

Furthermore, following meetings of the boards of directors of FES and Azumi Fuji, and with the condition precedent that the Company Split will take effect, the resolution was passed for FES to merge with Azumi Fuji after the Company Split (hereinafter referred to as "the Merger") effective October 1, 2010. On the basis of this resolution, a merger agreement was concluded between the two companies.

Taking all of the aforementioned into consideration, plans are now in place to inaugurate the joint-venture company GE Fuji Electric Meter Co., Ltd. Issued and outstanding shares of this company will be held in the ratio of FES 50.01% and GEEJ 49.99%. All other details are provided briefly as follows.

#### 1. Reasons for Establishing the Joint-Venture Company

With the push to realize a low-carbon society, the need to enhance energy efficiency will become more and more important. Under these circumstances, smart meters will play an increasingly vital role within modern smart grid strategies that strive to better understand, manage and utilize electricity. Smart meters enable an accurate visualization of energy consumption, giving customers and utilities the necessary information to better monitor, understand, manage and control energy usage. At the same time, meters boast interactive communication capabilities, which help to promote greater efficiency and confidence in grid infrastructure. As a company that aims to help build a low-carbon society, the joint venture will leverage the quality and performance inherent in smart meters to contribute to their increased acceptance and use within Japan.

The Fuji Electric Group has actively engaged in meter business activities for over 70 years and boasts comprehensive capabilities spanning manufacturing, sales and service. The Group is also adopting an aggressive stance toward developing its smart meter business.

GE, in turn, maintains significant global expertise and capabilities in smart grid technologies and has been continuously working to develop, design, manufacture and sell meters worldwide in order to enhance smart grid efficiency.

The Fuji Electric Group and GE, both leading entities in the energy and electricity industries, bring to the table such wide-ranging attributes as technological expertise and specialist knowledge. In addition to a wealth of experience, GE boasts substantial skills in global business development. For its part, the Fuji Electric Group will make available its well-established meter manufacturing and sales network in Japan. The joint-venture company will supply high-quality, flexible and cost competitive meters throughout Japan.

#### 2. The Company Split

#### 2-1. Overview of the Company Split

## (1) Schedule for the Company Split

enedule for the company Spirit	
Date on which the Company Split plan was	July 30, 2010 (Friday)
prepared	
Date on which FES and Azumi Fuji held their	July 30, 2010 (Friday)
respective Board of Directors' meetings to	
approve and resolve Company Split plans	
Date on which FES and Azumi Fuji plan to	September 30, 2010 (Thursday) planned
hold their respective shareholders' meetings to	
obtain approvals to and resolutions of	
Company Split plans	
Date of company registration (effective date of	October 1, 2010 (Friday) planned
the joint establishment-type company split)	

If any unforeseeable circumstance should arise, the aforementioned schedule and procedures may change subject to deliberations between FES and Azumi Fuji.

## (2) Method for the Company Split

The Company Split will be undertaken by way of a joint establishment-type company split with FES and Azumi Fuji as the company split entities. Both entities will jointly establish GE Fuji Electric Meter Co., Ltd.

# (3) Allocation details relating to the Company Split

Following the Company Split, the New Company will issue 10,000 shares of common stock. Shares will be delivered and allocated as follows: 6,077 shares to FES and 3,923 shares to Azumi Fuji.

#### (4) Method for calculating allocation details relating to the Company Split

Evaluations of the companies to be split are based on the respective book values of each relevant business as of March 31, 2010.

- (5) Handling of rights to subscribe for new shares as well as bonds with rights to subscribe for new shares in connection with the Company Split Not applicable.
- (6) Increase or decrease in capital as a result of the Company Split Not applicable.

# (7) Rights and obligations to be succeeded as a result of the Company Split

The New Company will succeed all of the assets and liabilities as well as the contractual status of all agreements together with attendant rights and obligations relating to the meter businesses of FES and Azumi Fuji (excluding any and all items precluded under the joint establishment-type company split plan).

## (8) Prospects for the fulfillment of obligations

The Company is confident that all obligations resulting from the Company Split with respect to FES, Azumi Fuji and the New Company will be met on and after the effective Company Split date.

# 2-2. Profiles of the Companies Involved in the Company Split as well as the Newly Established Company

(As of March 31, 2010 (however, details with respect to the newly established company are as of the date immediately following the effective date))

				-	immedia	tely followin	g the effective	e date))
			FE (Company S	plit Entity)	Azumi (Company S		New Co (Company Sci Establ	heduled to be
(1) Company	name		Fuji Electric Sy Ltd.	stems Co.,	Azumi Fuji Co.,	Ltd.	GE Fuji Electric	Meter Co., Ltd.
(2) Principal business activities		Development, r sale and service range of equipn and systems rel infrastructure in industry, the pu energy and tran	e of a wide ment, devices ating to social acluding blic sector,	Manufacture, sa transportation of machinery and e	felectric	Design, development manufacture, sall and repair servic (including smart related products) companies and o in Japan	e, maintenance e of meters meters and for utility ther customers	
(3) Date esta	blishe	ed	December 1965		March 1968		October 2010 (pl	
(4) Head offi	ice		Shinagawa War	d, Tokyo	Azumino City, N Prefecture	lagano	Shinagawa Ward	, Tokyo
		of representative	Mitsunori Shira president and re director	epresentative	Hiroto Itahana, prepresentative d		Micho Shinozaki and CEO, repres- director	
(6) Paid-in c			¥25,000 million		¥60 million		¥350 million	
(7) Number o outstandi		res issued and	12,980,006 sha		120,000 shares		10,000 shares	
(8) Net asset	s		¥70,697 million (non-consolidat		¥880 million (non-consolidate	ed)		
(9) Total asso	ats		¥395,410 millio	on	¥1,819 million	Í		
,			(non-consolidat	ted)	(non-consolidated)			
(10)Balance d			March 31 7,735 (non-con	anlidated)	March 31 145 (non-consol	idatad)	March 31 Approximately 2	00
(11)Number of	f emp	loyees	7,755 (non-con	solidated)	143 (non-consor	idated)	Approximately 2	00
(12)Major trac	ding p	artners	Denso Corporate The Tokyo Elect Company, Incompany	ctric Power	Fuji Electric Sys	stems Co., Ltd.		
(13)Principal bankers		Mizuho Corpor		The Hachijuni B	ank, Ltd.			
(14)Major shareholders and percentage of shares held		Fuji Electric Ho Ltd. 100%	oldings Co.,	Fuji Electric Sys 100%	stems Co., Ltd.	Fuji Electric Sys 60.77% Azumi Fuji Co.,		
Capital relationship  Human resource relationship  Trading relationship  Palayant status			Azumi Fuji Co. Electric System		lly owned subsidia	ary of Fuji		
		As of the date of Systems Co., L Azumi Fuji Co.	td., holds the co	e director of Fuji oncurrent position	Electric of director of			
		Systems Co., Lt	td. In addition,	materials from Fu Fuji Electric Systes s components fron	ems Co., Ltd.,			
	ct	Relevant status with respect to related parties		is Co., Ltd., and	lly owned subsidia l accordingly falls			
Operating results for the most recent three years  Operating results for the most recent three years  Fuji Electric Systems C (Company Split Ent				Azumi Fuji Co., Lt ompany Split Ent				
Balance date		March 31, 2008	March, 31, 2009	March 31, 2010	March 31, 2008	March, 31, 2009	March 31, 2010	
Net sales (m		• /	218,810	261,169		4,263	3,883	3,771
_		(millions of yen)	5,679	10,411		69	55	119
Net income (millions of yen)  Net income per share (yen)		2,414 186	6,421 495		35 292	29 242	74 616	
			68	139		100	100	150
Cash dividends per share (yen)  Net assets per share (yen)			2,998	3,684		6,725	6,816	7,333

## 2-3. Overview of the Businesses to be Succeeded by Way of Company Split

(1) Details of the businesses to undergo Company Split

The meter development, manufacture and sales business activities of FES and Azumi Fuji

(2) Operating results of the businesses to undergo Company Split (the fiscal year ended March 31, 2010; unit: millions of yen)

**FES** 

	Business to undergo Company Split (a)	FES (consolidated) (b)	Ratio (a/b)
Net sales	6,508	328,972	2.0%

Azumi Fuji

	Business to undergo Company Split (a)	Azumi Fuji (consolidated) (b)	Ratio (a/b)
Net sales	3,734	3,734	100.0%

(3) Asset and liability items and amounts to undergo Company Split (as of March 31, 2010; unit: millions of yen)

**FES** 

	Assets	Liabiliti	les
Item	Book value	Item	Book value
Current assets Non-current and other		Current liabilities Non-current liabilities	10 81
assets			

Azumi Fuji

Assets		Liabiliti	es
Item	Book value	Item	Book value
Current assets	47	Current liabilities	19
Non-current	629	Non-current liabilities	7
and other			
assets			

#### 3. The Merger

#### 3-1. Overview of the Merger

(1) Schedule for the merger

Date on which each company's Board of Directors approved respective resolution to	July 30, 2010 (Friday)
the merger between FES and Azumi Fuji	
Date of merger agreement execution	July 30, 2010 (Friday)
Date the merger takes effect	October 1, 2010 (Friday) planned

If any unforeseeable circumstance should arise, the aforementioned schedule and procedures may change subject to deliberations between FES and Azumi Fuji.

With respect to FES, the merger will be undertaken subject to the requirements of Article 796 of Japan's Companies Law and accordingly will be based on the simple merger method. With respect to Azumi Fuji, the merger will be undertaken subject to the requirements of Article 784 of the Companies Law and accordingly will be based on the short-form merger method. Consequently, meetings of each company's shareholders to ratify the proposal for the merger are not required.

#### (2) Method for the merger

The merger will be undertaken with FES as the surviving company. Azumi Fuji will cease to exist following the merger.

(3) Allocation details relating to the merger

The merger is between consolidated subsidiaries of Fuji Electric Holdings Co., Ltd. Accordingly, the merger does not require the issue of new shares and delivery of compensation. There will be no increase in the capital of FES.

(4) Handling of rights to subscribe for new shares as well as bonds with rights to subscribe for new shares in connection with the company that will cease to exist

Not applicable

## 3-2. Profiles of the Companies involved in the Merger

(As of March 31, 2010)

		Fuji Electric Systems Co., Ltd.	Azumi Fuji Co., Ltd.
		(the Surviving Company)	(the Company That Will Cease to Exist)
(1) Company name		Fuji Electric Systems Co., Ltd.	Azumi Fuji Co., Ltd.
(2) Principal busine	ss activities	Development, manufacture, sale and service of a wide range of equipment, devices and systems relating to social infrastructure including industry, the public sector, energy and transportation	Manufacture, sales and transportation of electric machinery and equipment
(3) Date established	1	December 1965	March 1968
(4) Head office		Shinagawa Ward, Tokyo	Azumino City, Nagano Prefecture
(5) Name and title or representative	of	Mitsunori Shirakura, president and representative director	Hiroto Itahana, president and representative director
(6) Paid-in capital		¥25,000 million	¥60 million
(7) Number of share outstanding	es issued and	12,980,006 shares	120,000 shares
(8) Net assets		¥71.0 billion	¥1.1 billion
(9) Total assets		¥395.4 billion	¥0.2 billion
(10) Balance date		March 31	March 31
(11) Major sharehold percentage of shares he		Fuji Electric Holdings Co., Ltd. 100%	Fuji Electric Systems Co., Ltd. 100%

## 3-3. Profile of FES after the Merger

(1)	Company name	Fuji Electric Systems Co., Ltd.
(2)	Principal business activities	Development, manufacture, sale and service of a wide range of equipment, devices and systems relating to social infrastructure including industry, the public sector, energy and transportation
(3)	Date established	December 1965
(4)	Head office	Shinagawa Ward, Tokyo
(5)	Name and title of	Mitsunori Shirakura, president and representative director
repres	entative	
(6)	Paid-in capital	¥25,000 million
(7) outst	Number of shares issued and anding	12,980,006 shares
(8)	Net assets	¥59.0 billion
(9)	Total assets	¥391.5 billion
(10)	Balance date	March 31
	Major shareholders and stage of shares held	Fuji Electric Holdings Co., Ltd. 100%

# 4. Overview of the Newly Established Joint-Venture Company

## 4-1. Summary of the Newly Established Joint-Venture Company

(1) Schedule for the establishment of a new joint-venture company

Date on which a meeting of	July 30, 2010 (Friday)
the Board of Directors was	
held to approve the agreement	
to establish a new	
joint-venture company and	
agreements between	
shareholders	
Date on which the agreement	July 30, 2010 (Friday)
to establish a new	
joint-venture company and	

agreements between shareholders were executed	
Effective date for the transfer	October 1, 2010 (planned)
of shares	

# (2) Method for the establishment of a new joint-venture company

The New Company will be converted into a joint-venture company through the transfer of 49.99% (4,999 shares) of common stock of the New Company held by FES to GEEJ.

## 4-2. Profile of the Joint-Venture Company

(1) Company name	GE Fuji Electric Meter Co., Ltd.
(2) Head office	Shinagawa Ward, Tokyo
(3) Name and title of representative	Micho Shinozaki, chairperson and CEO, representative director
(4) Principal business activities	Design, development, manufacture, sale, maintenance and repair of meters (including smart meters and related products) for utility companies and other customers in Japan
(5) Paid-in capital	¥350 million
(6) Date established	October 2010 (planned)
(7) Balance date	March 31
(8) Shareholdings (percentage interests)	Fuji Electric Systems Co., Ltd. 50.01%; GE Energy Japan, Ltd. 49.99%

Note: Plans are in place for an officer from GE to be appointed as COO and representative director of the joint-venture company following the transfer of shares.

#### 4-3. Profile of GEEJ

(1) Company name	GE Energy Japan, Ltd.
(2) Head office	Minato- Ward, Tokyo
(3) Names and titles of representatives	Shinjiro Oyama, director and representative director (Bently Office) Katsuyuki Tozuka, director and representative director (Environmental Service Office) Takehiro Nozue, director and representative director (Water & Process Technology Office)
(4) Principal business activities	Provision of plant asset management systems and solutions encompassing the vibration measurement and analysis of industrial motors
(5) Paid-in capital	¥25 million
(6) Date established	March 1988
(7) Balance date	December 31
(8) Net assets	¥1.1 billion
(9) Total assets	¥1.5 billion
(10) Equity share	GE 100%
(11) Relationship with the subject company	Not applicable

# 5. Outlook

In the event that the subject Company Split, Merger and establishment of the joint-venture should have a material impact on the Company's consolidated operating results, all relevant details will be disclosed in a timely manner.